



**Q1 FY21**  
**Sep 11, 2020**

**ARVIND SMARTSPACES**

# Key Updates – Q1 FY21

## New Launches

- Launched new project in May 2020 in Bengaluru
  - Belair – High rise apartments project
- Launched 2 new project in Ahmedabad
  - Forreste – Villa township project on DM Basis. Phase I launched in Mar-20 and Phase II in Jun-20
  - Uplands Phase II – Villa township project

## Project Completion

- Till date completed and handed over **10** projects measuring total developed area of **4.24 Million** sqft (Alcove, Megatrade, Parishkaar, Trade square, Expansia, Citadel, SporciaMegapark, Megaestate and Skylands)

## Ongoing Projects

- Currently, executing **9** projects in Ahmedabad, Bengaluru and Pune measuring **14.7 Million** sq ft of developable area (Uplands One, Beyond Five, Oasis, Aavishkaar, Elan, The Edge, Forreste, Uplands Two and Belair)

## New Sales

- Fresh Sales (MIS) for Q1 FY21 is **Rs. 58 Cr** across projects
- Net Sales (MIS) post PY cancellations is **Rs. 22 Cr**
- Sentiments since June are positive and Sales momentum has picked up with healthy fresh sales trend month on month

# Consolidated Financials for Q1 FY21

## Revenue

- ✓ Revenue of **Rs. 1,054 lacs** during Q1 FY21 as against **Rs. 3,655 lacs** in Q1 FY20
- ✓ Revenue down by **71%** Y-o-Y

## EBITDA

- ✓ EBITDA of **Rs. 215 lacs** during Q1 FY21 as against **Rs. 1,040 lacs** in Q1 FY20
- ✓ EBITDA margin at **20%** vs **28% LY**

## PBT

- ✓ PBT of **Rs. (474) lacs** during Q1 FY21 as against **Rs. 503 lacs** in Q1 FY20
- ✓ PBT down by **194%** Y-o-Y

## PAT

- ✓ PAT of **Rs. (483) lacs** during Q1 FY21 as against **Rs. 256 lacs** in Q1 FY20
- ✓ PAT down by **288%** Y-o-Y

# Financials - Others

## Collections

- ✓ Total collections of ~**Rs. 20 Cr** during Q1 FY21
- ✓ Overall collections being decent despite lockdown

## Unrecognized Revenue

- ✓ Unrecognized revenue from sold units is about **Rs. 474 Cr**

## Loan and Debt

- ✓ Consolidated Net debt as on June 30, 2020 is **Rs. 217 Cr**
- ✓ Consolidated D/E ratio stands at **0.76.:1**
- ✓ Average cost of debt for Q1 FY21 is **11.60%**

# Sales Highlights - Quarter

Particulars	FY20	Q1 FY20	Q1 FY21 Gross Sales	Q1 FY21 Net Sales	Growth %
Area Sold (Sq. Ft.)	17,25,709	1,68,692	2,34,110	1,39,132	-15%
Booking Value (INR Cr.)	286	39	58	22	-44%

## Inventory – No. of Units Available for Sale

Particulars	As on April 1, 2018	As on April 1, 2019	As on April 1, 2020	Growth % YOY
No. of Units available for sale	1,107	2,065	2,384	15%

**Note :-**

As on June 30, 2020, 2,406 units are available for sale

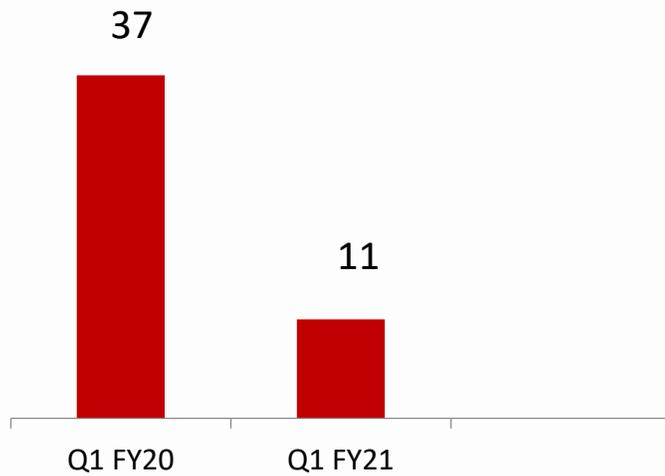
# Financial Snapshots (Consolidated Quarter)

Rs. Cr

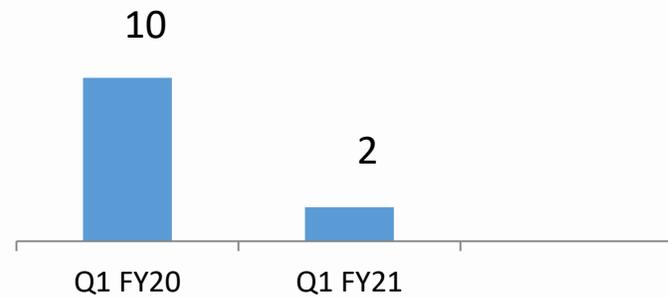
Particular	Q1 FY20	Q1 FY21	Growth %
Revenue	36.5	10.5	-71%
EBITDA	10.4	2.2	-79%
EBITDA %	28%	20%	
PAT	2.6	-4.8	
PAT %	7%	-46%	

# Financial Snapshot (Consolidated)

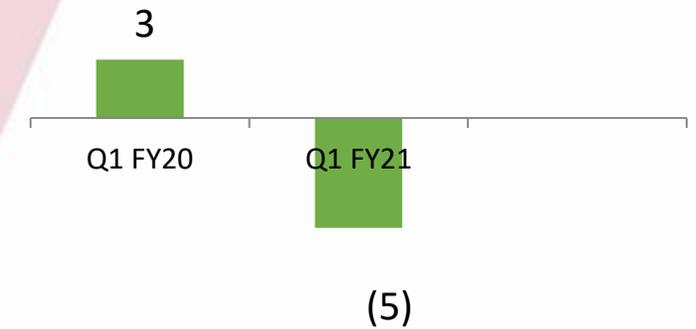
Turnover (Rs. Cr)



EBITDA (Rs. Cr)



PAT (Rs. Cr)



# Balance Sheet - Abstract (Consolidated)

Particulars	Rs. Cr	
	As on 31 <sup>st</sup> Mar,19	As on 31 <sup>st</sup> Mar,20
<b>Equity and liabilities</b>		
Share Capital	35.2	35.6
Reserves and Surplus	219.3	253.3
<b>Shareholders Funds</b>	<b>254.5</b>	<b>288.8</b>
Non-Controlling Interest	10.5	15.8
Non Current Liabilities	82.3	75.2
Current Liabilities	429.8	417.8
<b>Total</b>	<b>777.0</b>	<b>797.6</b>

Particulars	Rs. Cr	
	As on 31 <sup>st</sup> Mar,19	As on 31 <sup>st</sup> Mar,20
<b>ASSETS</b>		
Fixed Assets	23.8	29.2
Non-Current Financial Assets	39.9	65.2
Inventories	626.4	662.8
Current Assets	82.3	40.4
<b>Total</b>	<b>777.0</b>	<b>797.6</b>

## Note :

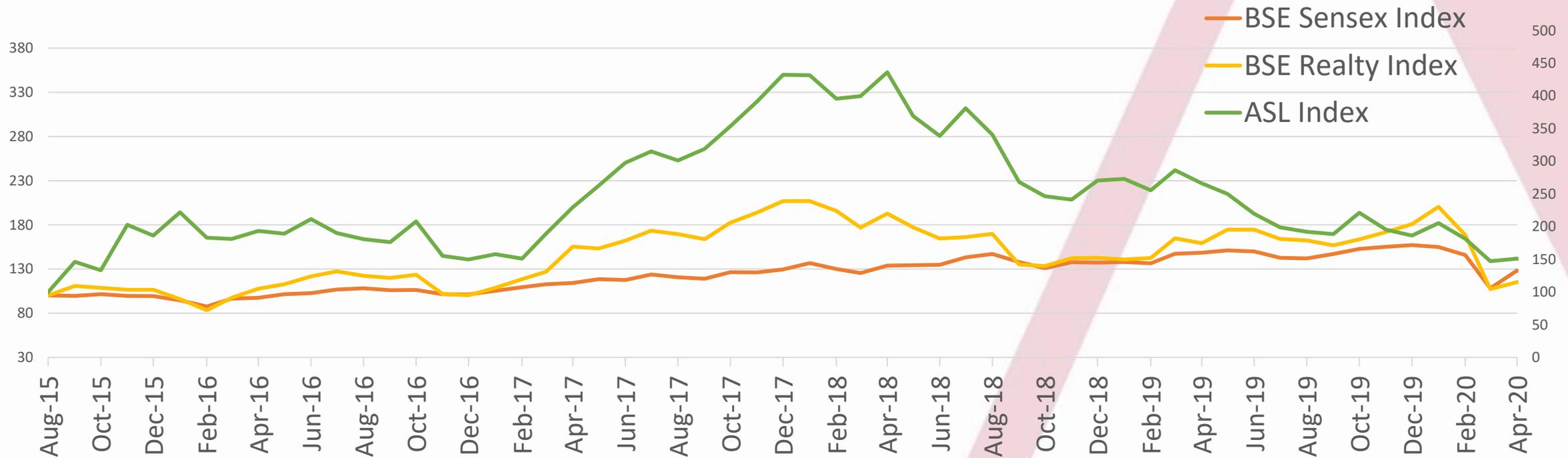
Total loan as on March 31, 2020 is Rs. 218 Cr

## Profit & Loss Account – Abstract (Consolidated)

Particulars	Q1 FY20	Q1 FY21	% of Growth
Revenue from Operations	3,655	1,054	-71%
Total Revenue	3,681	1,077	-71%
Operating Costs	927	109	
Employee Benefit Expenses	654	449	
Other Costs	1,034	280	
EBITDA	1,040	215	-79%
<i>EBITDA %</i>	<i>28%</i>	<i>20%</i>	
Finance Cost	533	685	
PBT	503	-474	
Tax Expenses	221	20	
PAT	256	-483	
<i>PAT %</i>	<i>7%</i>	<i>-46%</i>	

Rs. lacs

# Performance of Scrip (Since Listing)

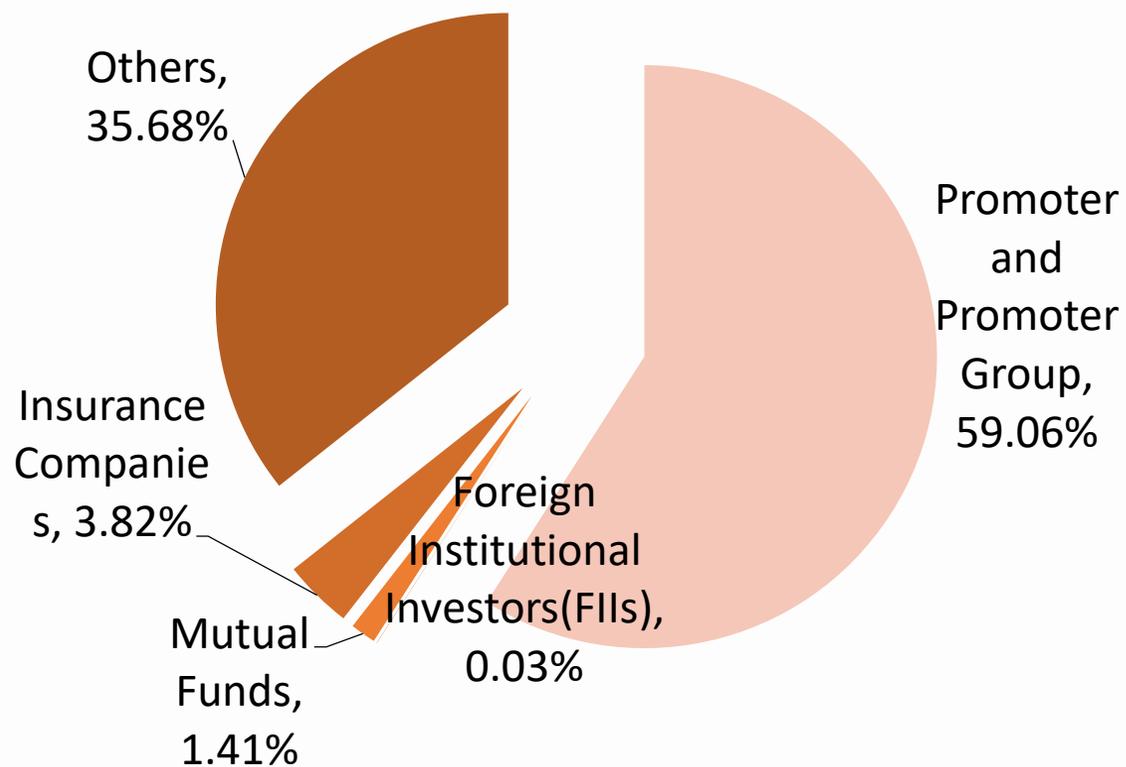


## Note :

Closing levels of Sensex and Realty Index as on Aug 31, 2015 was 26,283.09 and 1,260.66 respectively, the same has been indexed to 100.

For Arvind SmartSpaces Limited, the Listed close price as on Aug 31, 2015 of Rs. 45.85 is indexed to 100.

# Shareholding Pattern (%)



Category	30-Sep-19	31-Dec-19	31-Mar-20	30-Jun-20
Promoter and Promoter Group	59.06%	59.06%	59.06%	59.06%
Foreign Institutional Investors (FIIs)	0.03%	0.03%	0.03%	0.03%
Mutual Funds	0.00%	1.61%	1.61%	1.41%
Insurance Companies	3.88%	3.88%	3.82%	3.82%
Others	37.03%	35.42%	35.48%	35.68%

No. of Shareholders as on 30<sup>th</sup> June, 2020: **113,750**

# Project Portfolio - Completed

## Completed Projects – 10 Projects

Arvind  
**ALCOVE**  
*your plan for second life*

Arvind  
**EXPANSIA**

Arvind  
**MEGAPARK**

Arvind  
**MEGATRADE**

Arvind | Citadel  
An opportunity for more me-time

Arvind  
**MEGAESTATE**

  
**Parishkaar**  
2 & 3 BHK 700+ Lifestyle Apartments

Arvind  
**SPORCIA**  
STAY WHERE YOU PLAY

Arvind  
**S-K-Y**  
**L-A-N-D-S**  
L I F E I N C E N T R E

**Trade**  
**square**  
@Khokhra

# Project Portfolio - Ongoing

## Ongoing Projects – 9 Projects

UPLANDS  
GOLF • LIVING • LEISURE

beyond five

Arvind  
**Oasis**  
SOOTHING AQUA HOMES

Arvind  
aavishkaar 

elan  
— by Arvind

the edge  
by Arvind

Forreste  
by Arvind

UPLANDS  
TWO

Arvind  
**BELAR** 

# Project till Date Synopsis

Residential Projects	Est. Area (sqft)	Area Booked Till Date (sqft)	Inventory as on Date (sqft)	Booking Value till Date (Rs. Lac)	Revenue Recognized till Date (Rs. Lac)	Project Completion (%)	Avg. Price (Rs./sqft)
Alcove	1,032,660	984,150	48,510	2,474	2,474	100	251
Parishkaar/ Tradesquare*	915,809	915,809	-	25,423	25,423	100	2,776
Megatrade	80,914	71,820	9,094	2,954	2,881	100	4,113
Expansia	140,276	140,268	-	7,386	7,261	100	5,265
Citadel	101,859	101,859	-	5,507	5,507	100	5,407
Sporcia	492,062	487,462	4,600	22,626	22,467	100	4,642
Megapark	923,391	461,484	461,907	2,652	2,393	100	575
Megaestate	63,119	23,115	40,004	746	501	100	3,228
Skylands	491,111	293,847	197,264	14,662	11,666	95	4,990

\* The number pertains to entire project, out of which ASL is entitled for 41%

# Project till Date Synopsis

Residential Projects	Est. Area (sqft)	Area Booked Till Date (sqft)	Inventory as on Date (sqft)	Booking Value till Date (Rs. Lac)	Revenue Recognized till Date (Rs. Lac)	Project Completion (%)	Avg. Price (Rs./sqft)
<b>Uplands ONE</b>	3,192,901	23,71,189	821,712	34,571	19,125	90	1,458*
<b>Oasis</b>	547,428	278,348	269,080	13,815	-	50	4,963
<b>Aavishkaar</b>	545,524	226,067	319,457	5,869	-	55	2,596
<b>Elan</b>	134,952	17,987	116,965	1,295	-	20	7,200
<b>The Edge</b>	168,224	49,893	118,331	2,999	-	15	6,011
<b>Beyond Five</b>	6,674,310	126,162	6,548,148	880	-	10	698
<b>Forreste**</b>	1,890,716	1,194,136	696,580	12,349^	107	-	1,034
<b>Uplands TWO Monogram Living</b>	1,112,742	37,860	1,074,882	950	-	-	2,509
<b>Belair</b>	469,620	20,386	449,234	1,129	-	-	5,536`
<b>Total</b>	<b>18,977,618</b>	<b>7,801,850</b>	<b>11,175,768</b>	<b>158,287</b>	<b>99,804</b>	-	-

Note: Figures have been regrouped/recasted wherever appropriate

^ Forreste revenue recognition for ASL would be equivalent to DM Fees.

\*\*Uplands and Forreste is a residential township project having significant revenue from land. Figures are weighted average of land plus construction realization.

# Quarterly Synopsis

Residential Projects	Gross Area booked in Q1 FY21 (sq ft.)	Net Area Booked in Q1 FY21 (sq ft.)	Net Units Booked in Q1 FY21 (nos.)	Gross Sales Value for Q1 FY21 (Rs. Lac)	Net Sales Value for Q1 FY21 (Rs. Lac)	Amount Collected in Q1 FY21 (Rs. Lac)	Revenue Recognized in Q1 FY21 (Rs. Lac)
Alcove	11,079	11,079	1	113	113	113	113
Expansia	1,884	1,884	1	118	118	13	-
Sporcia	2,743	2,743	2	160	160	16	-
Skylands	13,517	11,264	10	819	675	535	797
Uplands ONE	-	(54,720)	(3)	-	(1,984)	326	131
Oasis	9,552	5,970	5	523	322	591	-
Aavishkaar	4,116	4,116	4	104	104	183	-
Elan	1,124	(7,868)	(7)	83	(565)	8	-
The Edge	12,150	8,100	10	912	502	65	-
Forreste^	1,57,560	1,36,552	13	1,801	1,625	32	13
Belair	20,386	20,386	15	1,128	1,128	42	17

^ Forreste revenue recognition for ASL would be equivalent to DM Fees.

# Uplands

- ❑ **Location:** Nasmed Village, Gandhi Nagar
- ❑ **Product:** Premium golf based township
- ❑ **Project Size:** 189 Villas (Phase I)
- ❑ **Deal Structure:** Joint Development
- ❑ **Architect:** Woods Bagot
- ❑ **Features:**
  - 9 Hole Executive Golf Course
  - 3 Clubs (Golf Square, Zen Square, Fun Square)
  - Premium Concierge Services
  - Disney® themed kids bedroom - Optional
  - Personal Swimming Pool, Gym, Home Theatre - Optional



# Uplands

Rendered image



Golf Course Construction



# Uplands

Actual Site Image - Zen Building



# Uplands

Actual Site Image - Zen Cafeteria



# Uplands

## Temple Construction



# Uplands



Actual Villa Construction

# Uplands

## Sample Villa Construction



# Uplands



Sample Villa Interior



# Beyond Five

- ❑ **Location:** Moti Devti, Sanand, Ahmedabad
- ❑ **Product:** Weekend Homes - Plots
- ❑ **Project Size:** 814 Units
- ❑ **Deal Structure:** Joint Development
- ❑ **Architect:** Woods Bagot
- ❑ **Features**
  - 9 Hole Executive Golf Course
  - Clubhouse powered by SMAAASH, which is perfected by Sachin Tendulkar
  - Bowling Alley
  - Golf Promenade



# Beyond Five

Villa side view



Club house



# Megaestate

- ❑ **Location:** Naroda Road, Ahmedabad
- ❑ **Product:** Industrial Sheds
- ❑ **Project Size:** 30 Sheds (Phase I)
- ❑ **Deal Structure:** Development Agreement
- ❑ **Architect:** E-Cube
- ❑ **Features**
  - State of the art design
  - Contemporary external façade
  - Contemporary landscape design
  - Rain water harvesting
  - Wide Entrance
  - Ample Parking Space
  - Drainage Facilities



# Megaestate



Actual Site Images – Shed Construction

# Megapark

- ❑ **Location:** Changodar, Ahmedabad
- ❑ **Product:** Industrial Sheds & Plots
- ❑ **Project Size:** 151 Sheds & 23 Plots
- ❑ **Deal Structure:** Joint Development
- ❑ **Architect:** In house
- ❑ **Features**
  - Business Centre with allied facility
  - Conference Hall/Training Centre with multimedia facility
  - 24\*7 secured premises through CCTV Camera
  - 24 hour Water Supply with individual water meters
  - 3 Phase 5 HP Power Supply



# Megapark

Construction work at Site



# Megapark



Construction work at Site –  
Sample Shed

# Skylands

- ❑ **Location:** Jakkur Road,  
Shivanahalli, Bengaluru
- ❑ **Product:** High rise Residential Apartments
- ❑ **Project Size:** 417 Units
- ❑ **Deal Structure:** Outright Purchase
- ❑ **Architect:** Apurva Amin
- ❑ **Features**
  - Sky lounge on terrace
  - Jogging track on terrace
  - Open café on terrace
  - Star gazing deck on terrace
  - Club House with Indoor & Outdoor Sports Amenities



# Skylands

Overall site View



# Skylands

Construction at Site



# Skylands

## Model Flat



# Skylands

Model Flat



# Oasis

- ❑ **Location:** Tumkur Road, Bengaluru
- ❑ **Product:** 2&3 BHK Residential Apartments
- ❑ **Project Size:** 452 units
- ❑ **Deal Structure:** Outright Purchase
- ❑ **Architect:** Apurva Amin
- ❑ **Features:**
  - Aqua Center
  - Terrace café
  - Central Landscape Area
  - Senior Citizen's Nook
  - Indoor Gym & Steam room
  - Sports facilities like Cricket pitch, Basketball post & Badminton



# Oasis



Actual Site Image

# Oasis

## Construction at Site



# Oasis

Construction at Site



# Aavishkaar

- ❑ **Location:** Naroda Road, Ahmedabad
- ❑ **Product:** Affordable Residential Apartments
- ❑ **Project Size:** 1200 Units
- ❑ **Deal Structure:** Development Agreement
- ❑ **Architect:** Vitan (Jagrut & Partners LLP)
- ❑ **Features:**
  - Gated community & CCTV camera
  - Central Landscape area
  - Outdoor & Indoor Gym
  - Yoga & Multipurpose room
  - Jogging pathway/track
  - Children's splash pool & sports facilities



# Aavishkaar



Actual Construction Image

# Aavishkaar

Actual Construction Image



# Elan

- ❑ **Location:** Kothrud Road, Pune
- ❑ **Product:** High rise Residential Apartments
- ❑ **Project Size:** 81 Units
- ❑ **Deal Structure:** Development Agreement
- ❑ **Architect:** A & T Consultants
- ❑ **Features:**
  - Landscape Walkway
  - Club Terrace Café Sitting
  - Outdoor & Indoor Gym
  - Fully equipped Home Theatre room
  - State of art Security System
  - Kids Play Area, Basketball, Splash Pool
  - CCTV, Intercom Facility



# Elan



Actual Construction  
Image

# Edge

- ❑ **Location:** Tumkur Road, Bengaluru
- ❑ **Product:** Commercial & Retail Space
- ❑ **Project Size:** 130 Units
- ❑ **Deal Structure:** Outright Purchase
- ❑ **Architect:** A & T Consultants
- ❑ **Features:**
  - Common Conference Room
  - Theatre/Auditorium
  - Modern Cafeteria
  - Gymnasium
  - CCTV, Intercom Facility
  - Parking & Automatic Elevators



# Edge



Actual Construction Image

© Samsung Triple camera  
Shwetha

# Forreste

- ❑ **Location:** Racharda Khatraj Road, Ahmedabad
- ❑ **Product:** Premium land oriented villa scheme
- ❑ **Project Size:** 117 Units
- ❑ **Deal Structure:** DM
- ❑ **Architect:** In House
- ❑ **Features:** Lounge with Seating & Library  
Café & Restaurant  
Banquet Hall & Kids Zone  
Gymnasium  
Multimedia Theatre  
Sports amenities like Badminton,  
Tennis & Basketball Court, Skating Rink



# Uplands TWO Monogram Living

- ❑ **Location:** Nasmed Village, Gandhi Nagar
- ❑ **Product:** Premium golf based township
- ❑ **Project Size:** 11 Villas – Very High End  
34 Villas - Normal
- ❑ **Deal Structure:** Joint Development
- ❑ **Architect:** Woods Bagot
- ❑ **Features:** 9 Hole Executive Golf Course  
3 Clubs (Golf Square,  
Zen Square, Fun Square)  
Premium Concierge Services  
Disney® themed kids bedroom - Optional  
Personal Swimming Pool, Gym,  
Home Theatre - Optional

# Bel Air

- ❑ **Location:** New Town Road, Yelahanka, Bangalore
- ❑ **Product:** 2, 2.5 and 3 BHK Residential apartment
- ❑ **Project Size:** 334 Units
- ❑ **Deal Structure:** Outright Purchase
- ❑ **Architect:** Apurva Amin
- ❑ **Features:**
  - Club, Lounge and Amenities
  - Work From Home Features
  - Cantilevered Skyclub
  - Vaastu compliant
  - Smart switches and touch panels
  - Car Park with electric charging point



# About the Company

# Board of Directors



**Mr. Sanjay S. Lalbhai**  
*Chairman & Non-Executive Director  
And Promoter*

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**Mr. Kamal Singal**  
*Managing Director & CEO*

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**Mr. Kulin S. Lalbhai**  
*Non-Executive Director*

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**Mr. Pratul Shroff**  
*Independent Director*

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**Ms. Pallavi Vyas**  
*Independent Director*

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**Mr. Nirav Shah**  
*Independent Director*

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**Mr. Prem Prakash Pangotra**  
*Independent Director*

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ARVIND SMARTSPACES

# Overview | Arvind Smartspaces

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- One of the fastest growing real estate developer in the listed space
- Ahmedabad-based real estate developer, commenced operations in 2009
- Listed on NSE and BSE through demerger of real estate business from Arvind Ltd
- Operates largely in Ahmedabad and Bangalore, has recently forayed into Pune
- Experienced in diverse real estate products such as townships, plotting, affordable housing, commercial real estate, industrial shed and luxury villas
- 10 projects delivered till date aggregating to ~4.2 mn sq ft, ~14.7mn sq ft under development across 9 projects

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**Strategic Pillars**

**Financial Performance**

**Awards & accolades**

# Five Strategic Pillars

## 1. Asset light/ low capex model to optimize ROE

Focus on JD/JV deals

Focus on Residential segment (low CAPEX requirement)

No blocking of funds to create long term land bank

## 2. Leveraging of Arvind brand

Take advantage of Arvind's Brand equity

Focus on residential segment targeted for end use customer

Expand in mini-metros like Ahmedabad and Bangalore; Explore new markets such as Pune where Arvind brand is more visible

## 3. Low Financial and Operational Leveraging

Optimum D/E ratio:

- Infuse additional equity based on requirement
- Maintain operational efficiency to ensure lower level of Working Capital requirement

Lean organization structure by out-sourcing non-core functions

# Five Strategic Pillars

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## 4. Optimum/ conservative risk profile

Primary focus on end-consumption residential segment

Steady and cautious geographic expansion

Conservative Legal and Technical Due-diligence of projects

Each geographic market to have reasonable critical mass

Restrict land value of project within reasonable limit

## 5. Innovative/Customer-Centric products, designs & services

Set industry benchmarks in Product Designs and Innovation

Partner with best in class agencies for Architecture, Landscaping , Customer Services and Designs

Leverage technology to provide best in class experience and service to the customers `

# Financial Snapshots

Rs. in Crores

Particular	FY15	FY16	FY17	FY18	FY19	FY20	GAGR %
Total Revenue	86.6	116.4	160.0	202.0	264.3	301.7	28%
EBITDA	25.2	36.7	46.4	65.0	70.3	91.00	29%
EBITDA %	29%	32%	29%	32%	27%	30%	
PAT	10.6	17.2	21.0	30	30.6	39.3	30%
PAT %	12%	15%	13%	15%	12%	13%	

# Sales Highlights

Particulars	FY20	FY19	FY18	Growth FY20 over FY19 %
Area Sold (Sq. Ft.)	17,25,709	7,69,227	5,98,027	124%
Booking Value (INR Cr.)	285.9	280.5	104.0	2%

# Awards & Recognition

- 8<sup>th</sup> May, 2015** Won the “Emerging developer of the year- Residential” award in **Realty Plus Excellence Awards**
- 8<sup>th</sup> May, 2015** Uplands won the “Luxury project of the year” award in **Realty Plus Excellence Awards**
- 20<sup>th</sup> Feb, 2016** Bagged “Emerging Developer of the Year – India” award in **ABP News Real Estate Award 2016**
- 20<sup>th</sup> Feb, 2016** Uplands won “Integrated Township of the Year – India” award in **ABP News Real Estate Award 2016**
- 11<sup>th</sup> April, 2016** Uplands has been adjudged as “Integrated Township of the year” award in **The Golden Globe Tigers Award 2016**
- 11<sup>th</sup> April, 2016** MD & CEO of the Company has been proclaimed as the “Real Estate Most Enterprising CEO of the Year” award in **The Golden Globe Tigers Award 2016**
- 1<sup>st</sup> July, 2016** Citadel has been awarded the ‘Residential Property of the Year’ by **Realty Plus Conclave & Excellence Awards (Gujarat) – 2016**



# Awards & Recognition

- 25<sup>th</sup> Nov, 2016 Project Arvind Uplands won the “**Integrated Township of the Year – India**” award in **DNA Real Estate & Infrastructure Round Table & Awards**
- 6<sup>th</sup> Dec , 2016 Arvind SmartSpaces has received “**Certificate of Excellence**” in **ASSOCHAM Top 50 SME Index**
- 8<sup>th</sup> Dec , 2016 Project Arvind Expansia won “**Residential Property of the year**” award in **Realty Plus Excellence Awards (South) -2016 at Bengaluru**
- 24<sup>th</sup> Jan , 2017 Arvind SmartSpace Ltd. has been chosen as **Asia’s Greatest Brands 2016 by Asiaone Magazine for its performance in Financial Year 2015 -16**
- 24<sup>th</sup> Jan , 2017 Mr. Kamal Singal, MD & CEO of the Company has been adjudged among **Asia’s Greatest Leaders 2016**
- 30<sup>th</sup> Jun , 2017 Uplands by Arvind SmartSpaces has been awarded “**Design Project of the Year**” at **9th Realty Plus Conclave & Excellence Awards 2017**
- 30<sup>th</sup> Jun , 2017 Mr. Kamal Singal – MD & CEO of Arvind SmartSpaces Ltd. has been given “**Scroll of Honour**” at **9th Realty Plus Conclave & Excellence Awards 2017**



# Awards & Recognition

6th Jul, 2017

Arvind Expansia has won **“Luxury Project of the year”** award at the National Awards for Marketing Excellence in Real Estate and Infrastructure organized by **Times Network**

19th Aug , 2017

Arvind SmartSpaces has won **“Excellence in Upgrading Lifestyle Standards”** award at the Food and Lifestyle awards organized by **MyFM** at Ahmedabad

27th Aug, 2017

Arvind SmartSpaces has won **“Leading Luxury Brand of the Year”** award in Real Estate at Globe Luxurie Decode-2017 awards organized at Dubai

19th April 2018

Project Arvind Uplands awarded for **“Creating high quality lifestyle villas in Gujarat”** at 3<sup>rd</sup> edition of Gujarat Real Estate Awards. Hon’ble Chief Minister of Gujarat Shri Vijay Rupani presented the award to Mr. Kamal Singal.

26th Sept 2018

Arvind SmartSpaces Limited bagged International award of **“Prestigious Brand of Asia 2018-19”** in real estate category at **The Global Business Symposium 2018** held at Dubai



# Awards & Recognition

14th June, 2019

Arvind Aavishkaar has won **"Affordable Housing Project of the Year"** award at the Realty Plus Conclave & Excellence Award 2019

25<sup>th</sup> August, 2019

Arvind SmartSpaces has been awarded **"Best Real Estate Company"** by India News Gujarat at Gujarat First Conclave

13<sup>th</sup> Sept, 2019

Arvind Smartspaces has been awarded **"Best Golf Course Architecture (national award) for Arvind Uplands"** at The Golden Brick Awards, Dubai



# Thank You

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## **Arvind SmartSpaces Ltd**

(CIN: L45201GJ2008PLC055771)

### **Registered & Corporate Office:**

24, Govt. Servant's Society,

Adj. Municipal Market,

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#### Disclaimer:

The information in this presentation contains certain forward-looking statements. These include statements regarding outlook on future development schedules, business plans and expectations of Capital expenditures. These statements are based on current expectations that involve a Number of risks and uncertainties which could cause actual results to differ from those anticipated by the Company.

# Annexure

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## Note

Considering the nature of the business carried on by the Company whereby revenues do not necessarily accrue evenly over the projects period, the revenues of the quarter and/or the year may not be strictly comparable with the results of the corresponding quarter and/or the year. Total areas of the projects are calculated based on the carpet areas, the total areas of the projects have been given merely to make them comparable with other projects of other developers across the country. All areas / configurations of projects are based on present estimates and are subject to change based on regulatory requirements and / or management decisions.

## Abbreviations:

- EBITDA = Earnings before Interest, Tax, Depreciation and Amortisation
- nos. = Numbers
- PAT = Profit After Tax attributable to Equityholders
- PBT = Profit Before Tax
- ROCE = Return on Capital Employed
- RONW = Return on Net Worth
- Rs. = Indian Rupees
- sqft. = Square Feet